



# COM4 GLOBAL MANAGED LEO CONNECTIVITY SOLUTIONS



Integrated LTE/5G and Low Earth Orbit (LEO) Connectivity for Global Enterprises

Enterprises constantly seek the **most reliable network access** with high speeds and low latency—essential features for any business. When wired networks fall short, Com4 delivers.

Powered by SpaceX's Starlink, Com4's Global Managed LEO Solutions provide businesses and service providers with unmatched connectivity whenever and wherever it's needed—from remote branches to shipping fleets. Combined with our seamless LTE/5G wireless connectivity solution, our unique Managed LEO Plus offers the benefits of both satellite and cellular connectivity, delivering reliable, high-speed, and low-latency networks to global enterprises.



As a globally Authorized Starlink Reseller, Com4 harnesses its extensive support capabilities to provide and install **Managed LEO services in over 70 countries.**

Our comprehensive suite of services includes **detailed site surveys, professional on-site installations, and robust in-life management,** guaranteeing a seamless and efficient customer experience worldwide.

# Going global with LEO: business challenges



While LEO services can be purchased directly online from other satellite connectivity providers, global businesses must go through additional hurdles when it comes to connecting multiple global sites:

## Procurement Complexity

- Ordering the right services for various locations
- Monthly invoice consolidation
- Ensuring service availability

## Integration with existing networks

- Integrating LEO technology with other services
- Configuring IP addressing and network management

## Ensuring a successful install

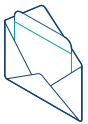
- Expertise in setting up the service
- Potential construction on site
- Ensuring service works as expected

## Support and in-life performance

- Ongoing monitoring of the service
- Troubleshooting of performance
- Managing repairs and replacements
- On-site support when needed

## How Com4 can help

Supporting global enterprises with a full range of services for successful use of LEO connectivity:



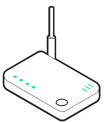
### Central procurement

Single point of contact for managing, ordering, and global shipping



### Site survey

Check site feasibility and construction requirements prior to order confirmation



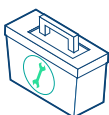
### Integration

Expertise for optimised configuration and integration into your network



### Installation

Global pool of engineers for on-site installations, all the way to service handover



### On-site support

Arranging for replacement of devices and on-site engineers as required




### In-life management

Remote monitoring via the existing NetCloud platform, accompanied by full service support for troubleshooting

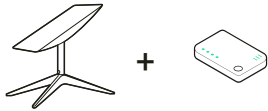
# Three Managed LEO plans to meet your **business needs**



Powered by Starlink and Ericsson **STARLINK** **ERICSSON** 

## Managed LEO Light

Ideal for small sites or portable connectivity



**Standard Antenna**

(Starlink Dish)

**Wi-Fi Network Management Kit**

(Starlink Wi-Fi Router)

- Satellite Only
- Guaranteed Bandwidth
- Guided Install and Activation  
RMA Self-Replacement
- SLA Uptime + 24/7 Support
- Optimal Services
  - Upgrade to Performance Antenna
  - Site Survey and On-Site Installation
  - Uplift to higher data allowance

## Managed LEO

Ideal for remote sites with no wired options



**Performance Antenna**

(Starlink Dish)

**LTE/5G Network Management Kit**

(Ericsson Router)

- Satellite Only
- Guaranteed Bandwidth
- Site Survey, Install and Activation,  
On-Site Replacement
- SLA Uptime + 24/7 Support
- Optimal Services
  - Managed WIFI

## Managed LEO Plus

Ideal for small sites or portable connectivity



**Performance Antenna**

(Starlink Dish)

**Active LTE/5G Cellular Service**

(Antenna + Ericsson Router)

- Satellite + Cellular Data
- Guaranteed Bandwidth
- Site Survey, Install and Activation,  
On-Site Replacement
- SLA Uptime + 24/7 Support
- Optimal Services  
ALL Managed LEO Services plus:
  - Site Survey and On-Site Installation
  - Uplift to higher data allowance

## A RELIABLE, GLOBAL SOLUTION

Com4's Global Managed LEO integrates Starlink's LEO technology with the latest LTE/5G equipment from Ericsson, data plans, installation, and on-site support, all available at a fixed monthly price in over 70 countries worldwide. Our solution is underpinned by guaranteed SLAs on uptime and speed.





# WHY CHOOSE COM4?



With Com4, enterprises can enjoy reliable and consistent connectivity tailored to their needs. Our hands-on team will design, procure, install, and manage your entire LEO + LTE/5G network. Here's what sets us apart:



## Cost-Effective Centralized Procurement

Manage LEO and cellular connectivity with a single contract and invoice. Installation is completed within 10 working days, with guaranteed site connectivity and monthly contracts that eliminate overage or bill shock.



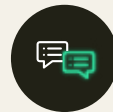
## Reliable 'First Time Right' Installation

Every Com4 installation starts with a site survey to assess the local conditions. Our Field Engineers ensure the service is operational before we handle the documentation and integration with your existing network services.



## Peace of Mind with In-Life Management

Powered by Ericsson's leading technology.



## Effective On-Site Support

Receive timely updates from the comfort of your office for any device replacements or on-site support needs.



## Integrated Cellular + Satellite Solutions Across 70+ Countries

Com4 is proud to be the leading global provider of LEO + wireless WAN connectivity solutions. With a single point of contact, contract, and support, managing your wireless networks across all your sites and branches worldwide has never been easier.

## SUCCESS STORIES

## Seamless Connectivity for AmaWaterways

**Challenge:** Operating a fleet of 26 luxury river cruises, AmaWaterways requires high-quality, fast, and reliable internet connections for their passengers. Their river tours cover scenic destinations worldwide, often spanning multiple countries, necessitating seamless internet roaming services.

**Solution:** Com4's Managed LEO Plus solution integrated maritime antennas, Starlink mobility service, and global cellular roaming to provide an end-to-end managed service tailored for AmaWaterways. This ensures their passengers enjoy high-speed, reliable Wi-Fi around the clock, with seamless failover and fallback between satellite and cellular connectivity for an uninterrupted internet experience.

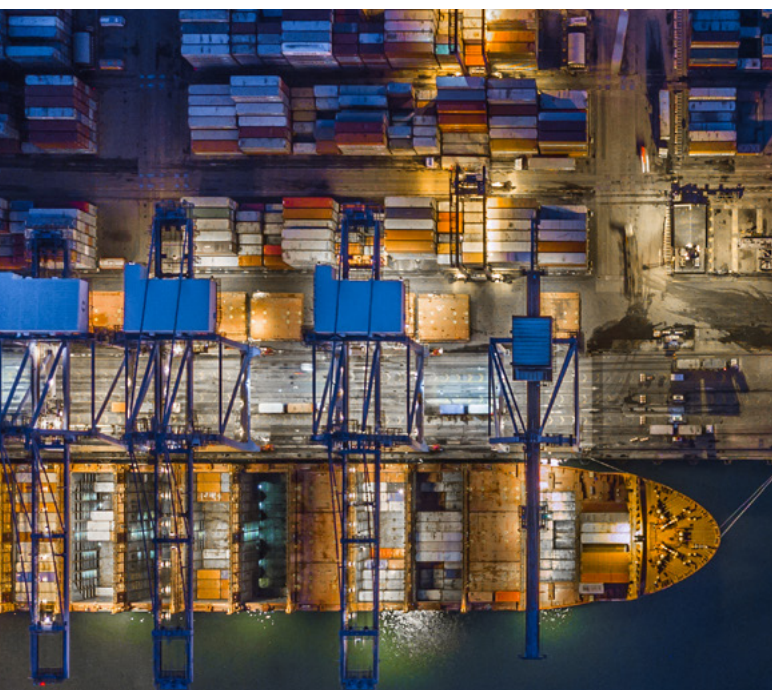


## SUCCESS STORIES

## Wireless Connectivity to Infinity and Beyond with BW Offshore

**Challenge:** As a global maritime fleet operator, BW Offshore requires high-speed connectivity to manage multiple vessels worldwide. Constantly moving positions make wired lines impossible and traditional satellite solutions cost-prohibitive.

**Solution:** Wireless Logic Group, which Com4 is part of, provided a Starlink-based solution for BW Offshore, including a high-performance antenna and Cradlepoint router for remote management. This solution integrates easily into their existing IT network, offering reliable high-speed broadband at a fraction of the cost of VSAT, with the flexibility to switch from fixed to open water maritime service as needed.





A misty forest landscape with the Com4 logo overlaid. The logo is white and consists of the letters 'COM4' in a stylized, sans-serif font. The background is a dense forest of evergreen trees, with a layer of mist or fog hanging over the top of the trees, creating a soft, atmospheric effect. The sky is a pale, hazy blue.

# COM4

+47 94 04 94 04

[connect@com4.net](mailto:connect@com4.net)

[Com4.net](http://Com4.net)

Karvesvingen 5  
0579 Oslo, Norway